

GRIFFITH BUSINESS CHAMBER INCORPORATED | Executive Committee Meeting
Thursday 12th August 2021 | Griffith Leagues Club | 5.45pm

MINUTES

Meeting Opened: 5.49pm

ATTENDANCE: Amanda Quarisa, Paul Pierotti, Pat Pittavino, , Matt Gidley, Darryn Savage, Peter Schirripa, Michael Rowley

APOLOGIES: Natasha Keoller, Heiko Meins.

1: MINUTES OF PREVIOUS MEETING:

Moved: Darryn Savage

Seconded: Pat Pittavino

Motion carried

2: BUSINESS ARISING FROM PREVIOUS MINUTES

6.4: Membership Strategy & 6.5 Renewals

Chamber have switched over to XERO and set up Stripe to receive Credit Card Payments now. These 2 steps make it even easier to invoice and track members. Amanda is now able to invoice members direct instead of going through Treasurer. The Treasurer role can now be reduced to providing P&L's, Balance Sheets, Reconciling and end of year reports. Financials could be outsourced to Roy Spagnolo & Associates rather than a volunteered position which is becoming difficult for Peter to fulfill due to work commitments and also find a replacement. Engagement of members still needs priority.

Engaged Robyn Turner to assist with invoicing of members and possibility of assisting further as Membership Support. Unsure if it's needed now with the process fine tuned.

Motion: From 2021 AGM onwards Griffith Business Chamber to outsource professional accounting firm to prepare financials as needed.

Moved: Darryn Savage

Seconded: Matt Gidley

Motion: Peter to enquire about a direct debit agreement for members as an option.

Moved: Matt Gidley

Seconded: Pat Pittavino

Discussion was raised on members who haven't renewed for each Executive to follow up a min of 2 members. Darryn has volunteered to contact CBA and Convey OZ to find out why they haven't renewed yet. All Executive's are asked to review the 16 members who haven't renewed and to get back to Amanda with who they wish to contact to assist.

As of 11th August 2021, the following members are outstanding. Data extracted from XERO. (16members)

APM Employment Services	\$ 120.00
Area Builders Supply Co	\$ 230.00
CBA Business Banking Griffith	\$ 120.00
Coffee Pot Creative	\$ 88.00
Convey Oz Pty Ltd T/As OzTrack Custom	\$ 230.00
Gifts for Locals	\$ 88.00
Michael Crump	\$ 33.00
NSW Farmers Association	\$ 120.00
Peeches Coffee Lounge	\$ 120.00
Planningmatters Development Service	\$ 120.00
Powerlines Plus	\$ 770.00
Speirs Jewellers	\$ 120.00
Sumar Produce	\$ 120.00
The Area News	\$ 120.00
Torino Farming	\$ 120.00
Tristian's Barber Shop	\$ 120.00
	\$ 2,639.00

Current Paid Members 2021-2022. Data extracted from XERO as of 10th August 2021

Acclaimed Workforce	Danny's Store
Archetypes For Life	Darryn Savage
Adams Kenneally White	De Bortoli Wines
Advanced Rehabilitation Management Service	Deakin University
Agricultural Tours Riverina	Dobija World #62694934
Aitken Rowe Testing Laboratories	Dom's Motors
All Property Solutions	Drive Thru Pharmacy
Amberley Pastoral Co - Moreshead Family Trust	Elders Insurance
AON Risk Services	ELM Aquatics
Arkean Pty Ltd	Essential Bags & Accessories
Australian Skilled Migration	Ettamogah Rail Hub
Beacons Consulting International Pty Ltd	Flavourtech Pty Ltd
Bella Vita Tours	Fred Cole Betta Home Living
Beyond Bank	Fresh Technique Pty Ltd
Bill Arnold Pty Ltd trading as Hotondo Homes	F R Mc Nabb
Billabong Bottle Shop	GB Sports
Blooms the Chemist	Grain Link (NSW) Pty Ltd
Braid Logistics Australia	Griffith Cleanaway
Buller Pastoral Co	Griffith Exies Club
Caesars (Caesars)	Griffith Golf Club
Calabria Family Wines	Griffith Leagues Club
Camden Lane	Griffith Motorcycle Centre
Carmel La Rocca Building Designs	Griffith Real Estate
Casella Family Brands	Griffith Recycling
Catalyst Positive Change	Griffith Regional Funeral Services
Cater & Blumer	Griffith Retirement Estate
Collier & Miller	Griffith Victoria Hotel
Collier Trenerry	Guidolin Agrimac
Caresouth	Helen Dalton MP
Cosme-Australia Stainless Steel Fab Pty Ltd	Hunt & Hunt with Cappello Rowe Lawyers
D & AM Salvestrin	Il Corso

Integral Rural Financial Services
ITP Griffith
Janets Design & Signs
JJ Farm Equipment
K + SL Nelson Transport
Kendells Shoes
Kingsley Massey Corporate Services
Lanhams Motor Group
Leading Edge Computers
Leo Franco Motors
Leo Ieraci
Let's Travel & Cruise
Lincoln Place Pty Ltd
Linx Cargo Care
Mallinson Binks & Muir
Marketing Solutions
McDonalds Griffith
MIA Casa
MSC Mediterranean Shipping
Murray Cod Australia Ltd
My Lending Specialist
National Australia Bank
NBSCO
Noyce Salmon D'Aquino
NRMA
Office Choice Griffith
PARISPLAN Urban & Regional Planning
Peter Pan
PinnacleHPC Pty Ltd
Police Citizens Youth Club NSW (PCYC) Griffith
Quest Griffith
R. Davidson Building

RDA Riverina
Red Belly Citrus
Resto Pros Pty Ltd
Riverina Agriconsultants
Riverina Lift Trucks / Rapid Clean
Riverina Skips
Roy Spagnolo & Associates
Sans Pareil Estate
Serafin Ag Pro
Solar Mad
South Pacific Seeds
Southern Cross Austereo (2RG)
Stabilfix Pty Ltd
Sureway Employment & Training
TAFE NSW - Griffith
Tallented Tyres
Telstra Store Griffith
The Athlete's Foot
The Coro Club
The Globe Backpackers Griffith
The Personnel Group
TLS Safety Solutions
Veritech Corp
Viatak Southern
Wagga Wagga BEC
Western Riverina Community College Inc
Win Television
Yarran Wines
Yenda Producers
Yoogali Engineering

124 Members in total

Members who did not renew

GHD (no longer an office in Griffith)
Griffith Camera House (part of other organisations)
Griffith Community Centre / Carevan (unknown)
The Articulate Pear (unknown)
Griffith Motor Group (Merged with Leo Franco Motors)
Griffith Phoenix (unsure of stability in Griffith)
Mattanya Pastoral (due to covid hardship)

6.6: Calendar of Events

End of Financial Year Celebration

Cancelled due to COVID

Motor Neurone Event

Cancelled due to inability to arrange dates that suited speaker and Helen Dalton, plus COVID.

Meet the Candidates – Local Council Election

Cancelled due to COVID and also date has been moved to 4th December 2021.

3: CORRESPONDENCE IN / OUT: since 16.3.21

IN

- Various Invoices
- Various correspondence re: Workforce Crisis event held on 8th April, RSVP's etc
- Covid Related information for businesses ie: grants, restrictions, rules etc
- A few Small Business Start up information eg: Phone calls, emails wanting to know how to start a business etc.
- Various correspondence re: NBN Co presentation on 29th April 2021
- General Admin and general enquiries
- Draft Economic Development Strategy
- Business Awards 2021
- DAMA-correspondence. (DAMA) *is a* Designated Area Migration Agreement. A formal agreement between the Australian Government and a regional, state or territory authority. It provides access to more overseas workers than the standard skilled migration program. DAMAs operate under an agreement-based framework, providing flexibility for regions to respond to their unique economic and labour market conditions. Chamber are investigating pursuing this opportunity and continue to liaise with numerous stakeholders on this agreement.
- C2Hills Grant Opportunities
- Inland Growth Summit – Housing 2021 sponsorship proposal
- Service NSW COVID Grant Information and Restrictions etc

- Invitation Water Forum Griffith City Council July 2021 - The purpose of the forum is to provide stakeholders (invited) in the Murrumbidgee Valley the opportunity to hear speakers covering water issues relevant to our Murrumbidgee Valley and provide a forum for discussion and initiate advocacy where appropriate. Paul did attend and given the opportunity to speak.
- Open Letter on Affordable Housing Helen Dalton
- The Office of Helen Dalton MP - Better Rural Healthcare petition & Mental Health petition
- Murrumbidgee Community Sleep Out 2021 donation
- Ricegrowers' Association of Australia invitation to event to address potential changes that may impact us all in the future. (invitation declined as it fell on 30th June)

Out

- E-Newsletters
- Covid Related information for businesses ie: grants, restrictions, rules etc
- Australia's skilled migration Submission – written by Paul
- DAMA - Designated Area Migration Agreement Information
- C2Hills Grant Opportunities
- Submission: GCC Draft Economic Development Strategy Submission
- Submission: GCC Draft Operational Plan & Budget
- Submission: To review – Rice Vesting
- Submission: Select Committee on Floodplain Harvesting
- Submission: NSW PARLIAMENT INQUIRY - Social Housing submission
- Submission: Griffith Old Ulong Street Police Station - HOMELESS CONVERSION OPTION
- Submission: Australia's skilled migration program inquiry.

Please see our newsletter, facebook page and/or website for further information or contact any Executive committee member for more details.

4: BUSINESS ARISING FROM CORRESPONDENCE:

Attended a Water Forum hosted by Griffith City Council.

5: FINANCIALS

Presented by Treasurer Peter Schirripa

Moved: Peter Schirripa

Seconded: Pat Pittavino

Motion carried

6: AGENDA

6.1: Griffith Employment Expo

A concept developed in reaction to the Workforce Crisis. Revive the old “career’s expo” with a purpose of

1: Promoting businesses particularly members but is open to non members as well

2: Promoting career opportunities, job vacancies from different industries and highlight gaps in industries

Target audience to attend is – schools (students) & general public (job seekers) or people wanting to change careers.

Outline: Whether you are in your final year of study, looking for a new job or deciding on career change....The Griffith Employment Expo can provide valuable information, build networks & connect you with potential employers from a variety of industries.

How it would work: Businesses purchase a ‘site’ for a small fee, non members cost more. Exhibitors arrange their own set up -table, signage etc. Possibility of having a separate section for “tradies” area....plumbers, electricians, builders etc.

Have employment providers such as Sureway and education stands such as Tafe and Deakin as well,, the Defence Force. Need businesses from a wide range of industries to make it work well and have a good cross section.

Draft poster presented with initial concept. Ie: free entry, prize upon entry.

Not designed for a huge revenue event, but to reinvigorate enthusiasm and promote our industries.

Plan:

1: Decide on concept, venue (inside/outside) Covid considerations – may not be possible in 2021. Ideally October would be suitable, but realistically March 2022 is looking more likely.

2: Budget Considerations where applicable: venue hire, sound, hire of any equipment etc, marketing costs, donation of prize. Estimated at \$5000

3: Logistics: Promotion / Marketing. Application forms, source and promote to exhibitors, promote to general public, need help to set up/pack up, banners, entry forms, draw of winner, tote bag with Chamber logo a possibility, covid marshals, door staff. Need the committee to be hands on with this event.

6.2 – FOB System

Jamie Panarello was invited to presented a concept to Executive.

A FOB system has been developed and created locally as an additional method to the Service NSW QR Check in.

The idea is to use the FOB to scan in and scan out rather than using a phone to scan a QR Code, which can be tiresome. Data is stored on a USB and can be uploaded to Service NSW and the system is not connected to the internet.

Executive thought it was a brilliant concept, but a business model is needed for Chamber to fully support and feel comfortable that security measures are addressed and it’s Government compliant. Chamber are keen to promote and support this innovative technology once it’s 100% ready.

7. GENERAL BUSINESS

Paul gave the Executive an update into the DAMA progress.

8. NEXT EXECUTIVE MEETING

TBC

MEETING CLOSED: 7.28pm